



Founded *in* Canada

Headquartered *in* Canada

**Owned, managed
and operated *in* Canada**

100% Canadian

100% Private

100% Independent



The **BFL CANADA** Realty Insurance Services team is 100% committed to being your strategic growth partner.

BFL CANADA

RISK AND INSURANCE SERVICES INC.
REAL ESTATE DIVISION
bflrealestate.ca

KELOWNA

340-1632 Dickson Avenue
Kelowna, British Columbia V1Y 7T2
Tel: 778-313-2000



INSURANCE PROPOSAL

Strata Protect Insurance Proposal



**Strata
PROTECT**

Proposed to:

THE BROOKLYN

Total Premium:

\$132,576.00

Named Insured:

The Owners, Strata Plan EPS8078, acting on their own behalf or as a Strata Corporation &/or as Trustees or Agents on behalf of all Registered Unit Owners

Effective Coverage:

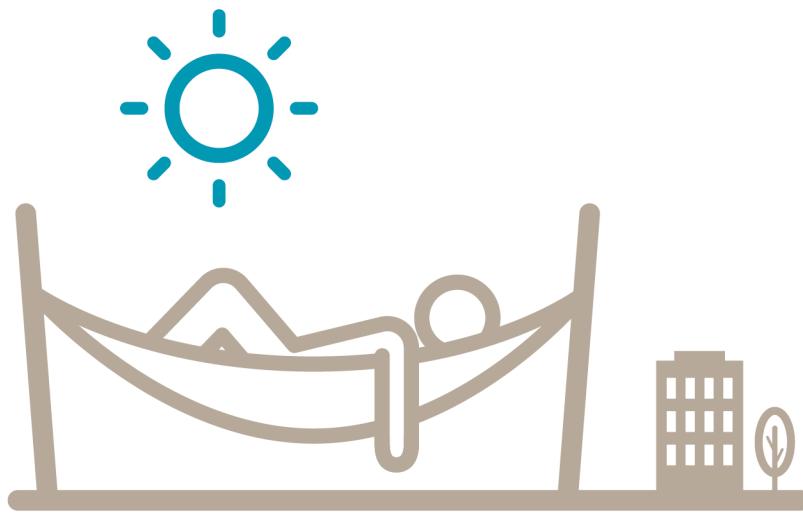
April 26, 2025 to
April 26, 2026

Insured Location:

1471 St. Paul Street, Kelowna, BC V1Y 0K7

CONNECTING CLIENTS TO COMPLETE PEACE OF MIND

Good People, Great Coverage, Stress Free Claims



SINCE 1987

We have put together this tailor-made insurance proposal by carefully evaluating all insurance submissions and picking the coverage that best meets your unique needs. We are confident the proposed insurance benefits will adequately reduce your risks with the right balance of coverage and deductible, all at a highly competitive price point. We look forward to having the privilege of serving you. Rest assured we will always be at your side to protect your best interests.

Simply put: We are committed to connecting you with complete peace of mind.

– The Strata Insurance Experts

SUMMARY

Good People

BFL at a glance

- About us
- Presence across Canada
- Our commitment

Real Estate team

- Real Estate leadership Team
- Meet your Service Team Specialists
- Certifications and accolades

Great Coverage

Insuring the unpredictable

- Designing your ideal property insurance
- Strata Protect Program - Innovative and exclusive benefits

Comprehensive coverage

- Detailed coverage, deductible and policy limits
- Optional coverage and terms

Peace of Mind

Claims concierge

- Claim with peace of mind
- Our concierge services

Your checklist

- Make an informed decision

Testimonials

- What people say about their experience with us

We know insurance is very complex and that it can be difficult for you to make an informed decision. Our goal is to simplify the way we present information to properly explain the value and help you to make sense of it.

We are a proud independent Canadian firm operated by its employees.

The BFL CANADA family, is devoted to teamwork, discipline and dedication. We stand out thanks to our promotion of good business relationships, which has enabled us to become one of the largest insurance brokerage and consulting services firms in Canada. We rely on our team of international professionals who are entirely committed to client satisfaction.

BFL CANADA's Offices Across Canada

Amherst / Calgary / Edmonton / Grande Prairie / Halifax / Hamilton / Kamloops / Kelowna / Langley / Laval / London / Montérégie / Montreal / Ottawa / Prince George / Quebec / Red Deer / Salmon Arm / Saskatoon / Thunder Bay / Toronto / Tracadie-Sheila / Vancouver / Waterloo / Winnipeg

BFL CANADA was founded in Montreal in 1987 by Barry F. Lorenzetti.

He was quickly joined by others who shared his vision, and from then on, the company grew by the constant addition of professionals who were recognized as leaders in their niches.

Today, with offices in 27 offices across the country and close to 1,350+ employees, BFL caters to the needs of clients, large and small, from all industry segments.



Our Promise to our clients
from Coast to Coast:

GOOD
PEOPLE

GREAT
COVERAGE

PEACE OF
MIND



OUR REAL ESTATE LEADERSHIP TEAM

Highly
seasoned and
trustworthy
advisors to
back you up.

BFL is Canada's leading provider of Strata Policies for many reasons. We have a team of 70 skilled and seasoned insurance professionals focused on delivering unique and innovative insurance products with an optimized client experience. We have very good grades, and over 30 professional insurance designations, certifications and diplomas.



**GARETH
MCDONNELL,
MBA, ACII**

Managing Partner
Real Estate Division

Gareth leads our Division. He started his career as a Lloyd's of London broker negotiating coverage terms for international casualty placements. He gained extensive experience with the Canadian property insurance market. Gareth is now responsible for managing client relationships, developing strategic direction and leading product innovation. He is an Associate of the Chartered Insurance Institute and has an MBA from the University of Edinburgh.

T. 1-604-678-9839
C. 1-604-653-7041
E. gmcdonnell@bflcanada.ca



**PAUL
MURCUTT,
CAIB**

Senior Vice President,
Unit Leader
Real Estate Division

Paul is a Vice President and Unit Leader in the Real Estate Division working with a large team and book of business. Paul's focus is on providing insurance programs for regional and national property management firms, commercial building owners, and all other types of Real Estate ownership. He is an active volunteer with many industry associations including PAMA, CCI, LANDLORD BC and a Canadian Accredited Insurance Broker.

T. 1-604-678-5454
C. 1-604-351-7429
E. pmurcutt@bflcanada.ca



**STEVE
STORREY**

Managing Partner,
Real Estate Division

Steve is a Managing Partner of the Real Estate Division. His current responsibilities include providing insurance and risk management expertise to clients in the Real Estate sector in addition to managing and supporting a growing sales team within BFL's Real Estate division. Steve is also active in supporting the real estate community through associations such as IREM, PAMA, BOMA, SPABC and LANDLORD BC.

T. 1-604-678-5450
C. 604-418-6924
E. sstorrey@bflcanada.ca

MEET YOUR SERVICE TEAM SPECIALISTS

The frontline
people who will
provide you with
complete peace
of mind.

We maintain expertise in our field by attending over 100 Council meetings and annual general assemblies each year and work with industry associations to provide insurance education, articles and guidance. Not only are you in good hands with us but you gain an edge over the market. Please do not hesitate to contact us. We are there for you.



**Hi, my name
is **Shaun** and
I am your
*Client Executive.***

This means I am your main relationship lead at BFL. I will be your strategic Insurance and Risk management advisor and will help you build your insurance program with us.



**Hello,
I'm **Tyrel** and
I am your
*Service Manager.***

Shaun, Sharan and I are a very efficient team and we are in complete sync. I am here to help you with the day-to-day service and insurance management of your property. With the support of an amazing team of 70, I will help you through the renewal process and get things moving for you. Don't hesitate to reach out.

Shaun Thompson
Vice President, Client Executive
Real Estate Division

T. 1-778-313-0105
C. 1-250-863-8859
E. sthompson@bflcanada.ca

Tyrel Griffith
Client Service Manager
Real Estate Division

T. 1-778-313-2044
E. tgriffith@bflcanada.ca



**Hi there,
I'm **Sharan** and
I am your
*Service Assistant.***

My role is to support Shaun and Tyrel by gathering information related to you and your property in order to shop for the best rates out there. I'm also here to help with the renewal and new business process. Getting the hard work done for you to relax and enjoy complete peace of mind never gets old!

Sharan Gilbert
Office Coordinator and Client
Service Assistant
Real Estate Division

T. 1-778-313-2040
E. sgilbert@bflcanada.ca

Going the Extra Mile to Design Your Ideal Property Insurance

We have tailor made a property insurance package to meet your unique needs.

BFL specializes in developing the perfect insurance program, taking into account your building and its history. Our credibility and wide network enable us to shop with over 20 insurance companies to deliver a unique, comprehensive and highly competitive insurance policy designed exclusively for your property.

We Did All the Shopping and Negotiating for You With 20+ Insurance Companies.



We are insurance brokers, we don't work for an Insurance company.

- *We work for YOU!*
- *We gather your property information.*
- *We shop for your insurance.*
- *We invite over 20 companies to provide a quote.*
- *We negotiate on your behalf to get the best protection, rate and deductibles.*
- *Once satisfied we provide you with the best quote on the market.*
- *But that's not all. We are always there to answer questions and to attend strata council meetings.*
- *And when you need us most... in a claim!*

At BFL CANADA

We work to connect our clients to complete peace of mind.

Most insurance policies require various insurance companies to share the risk. As your insurance broker, we are able to canvas the insurance marketplace, approach financially sound insurers and always act in your best interests.



Watch a short video about what we do for you.

Insuring the Unpredictable



Strata PROTECT

Offering great coverage reaches another level with our **one-of-a-kind Strata Protect Program.**

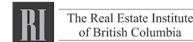
On top of your standard insurance policy, we have developed and packaged innovative & exclusive protection to provide you with more coverage at a very competitive price point. See for yourself how this plan can go the extra mile for you.



- The Industry Associations We Support -



Building Owners and Managers
Association of British Columbia



Let's Start with a Strong Foundation

Discover the many advantages of the STRATA PROTECT Program.

Over the years we have developed our Strata Protect Program with innovative and exclusive protection to cover a wider range of risks at an affordable cost. This way you get the most out of your insurance policy.

The program policies exceed the Strata/Condominium Property Act requirements and are broad enough to accommodate the evolving needs of today's strata/condo councils and property managers. And of course, insuring your property with BFL provides you with many extra advantages.

Your Basic Policy Has Its Perks



\$5M*
PROPERTY EXTENSION

We provide you an additional \$5 million in coverage** on top of your basic policy insurance.

Additional Living Expenses:

An additional \$5M in coverage to help with unit owners' costs when they are displaced after a claim.

Flood and Hail:

Includes flood and hail coverage in high risk areas with competitive deductibles.

Water Damage:

Liberal coverage to respond to the largest source of claims.

Additional Coverage:

Debris removal and by-law upgrades included up to the policy limit.



ALSO INCLUDED
GLASS DAMAGE



ALSO INCLUDED
EQUIPMENT BREAKDOWN

Sometimes life throws us unexpected curves. Your policy protects common area glass from vandalism, burglary or accidental breakage. Low deductibles available.

Your policy covers you against property damage resulting from accidental breakdown of mechanical and electrical equipment. Alarm panels, intercom phone/security systems and elevators are fully covered.

* Limit Amount

** Excludes the Peril of Earthquake

Get Core Protection with Higher Standard Limits

We raise the bar to get you the best coverage.

In order to offer you the most extensive coverage, BFL continuously innovates and finds ways to evolve our industry's best practices. Over the years we have pioneered many changes to allow our clients to take advantage of higher standard coverage limits. **As an industry leader in innovation, we consider it a compliment when the competition tries to replicate our winning approach to client service. We remain confident however that the original performs better than the imitators.**



Protects the Corporation, its employees and volunteers against claims made by third parties due to property damage, bodily injury and personal injury. No aggregate. Property Manager extension.



Protects past, present and future strata council members against lawsuits made against them that arise from decisions or actions they have taken. Coverage includes human rights complaints and defense costs are in addition to the limit. No deductible.



Protects council members, unit owners and/or residents who are injured while volunteering. Age limit 90. Includes honorariums.

**Top it with
360° Protection**
for our changing world

In a perfect world there would be no pollutants, environmental disasters or threats of terrorism. Unfortunately, that is not the world we live in yet. But don't worry, in the meantime, we've got you covered.



Up to \$1M for each Pollution Event, subject to a shared Aggregate Policy Limit of \$20M. Protects property in the event that certain leaking pollutants cause damage.



Protects against riots, strikes, civil commotion, malicious activity and direct terrorist activity. Up to \$2M limit available.

Access the Necessary Means to Protect and Defend Your Interests

We believe the best defense is to attack when it comes to crime.

Being exposed to crime or a privacy breach is not a fun position to be in. You must have adequate resources to mitigate the risk and liabilities. That is why we also offer higher standard limits on claims related to crime, privacy breach and cyber attack. On top of it, we make sure you can access legal advice related to your strata operations at no cost and be properly covered for legal expenses if you ever need it. In any situation we expect you to be ready to fight for your rights.



Protects the corporation's liquid assets against theft by employees, council members and the property manager. The policy limit is intended to protect your operating expenses and reserve fund. No deductible.

Stratas/Condos and property managers rely on electronic record keeping and data storage. Online communities and social media tools are also emerging. Both present higher exposure under the Privacy Act. BFL protects the council members and the Corporation if it is sued for breaching those privacy laws. Coverage options with no deductible are also available.



An insurance policy that provides (i) legal advice on strata questions (ii) legal costs faced when in dispute. Choose from a panel of strata lawyers, always there for you. No eligibility restrictions. Many coverage benefits. No deductible.



Named Insured: The Owners, Strata Plan EPS8078, acting on their own behalf or as a Strata Corporation &/or as Trustees or Agents on behalf of all Registered Unit Owners
Property Manager: Associated Property Management (2001) Ltd.
Policy Period: April 26, 2025 to April 26, 2026
Project Name: THE BROOKLYN
Insured Location(s): 1471 St. Paul Street, Kelowna, BC V1Y 0K7

Policy # BFL04EPS8078

INSURING AGREEMENT



PROPERTY (Appraisal Date: April 26, 2024)

	DEDUCTIBLE	LIMIT
All Property, Stated Amount Co-Insurance, Replacement Cost, Blanket By-Laws.		\$83,925,000
Property Extensions		Included
Lock & Key	\$2,500	\$25,000
Additional Living Expenses - Per Unit		\$50,000
Additional Living Expenses - Annual Aggregate		\$1,000,000
Excess Property Extensions - Annually Aggregated		Up to \$5,000,000
- Excludes all damage arising from the peril of Earthquake		
All Risks	\$25,000	
Sewer Backup	\$50,000	
Water Damage	\$50,000	
Earthquake (Annual Aggregate)	10% (minimum \$100,000)	100% of the Policy Limit
Flood (Annual Aggregate)	\$100,000	100% of the Policy Limit
Business Interruption (Gross Rentals), 100% Co-Insurance, Indemnity Period (Months) : N/A	N/A	Not Covered



CRIME

	DEDUCTIBLE	LIMIT
Employee Dishonesty - Including Property Manager and Elected Officer Theft	Nil	\$1,000,000
Broad Form Money and Securities	Nil	\$10,000



COMMERCIAL GENERAL LIABILITY

	DEDUCTIBLE	LIMIT
Bodily Injury & Property Damage	\$2,500	\$30,000,000
Non-Owned Automobile	\$2,500	\$30,000,000
Infectious Agent or Communicable Disease Exclusion – With Limited Exceptions (Form ZC 20038 U-ZGP (06/2020))		
Total Pollution Exclusion (Form ZC 20018 U (10/2011))		



CONDOMINIUM DIRECTORS & OFFICERS LIABILITY

	DEDUCTIBLE	LIMIT
Claims Made Form - Including Property Manager	Nil	\$20,000,000
Privacy Event Expenses	N/A	Not Applicable
Cyber Liability	N/A	Not Applicable



BLANKET GLASS - Includes Lobby Glass

	DEDUCTIBLE	LIMIT
Residential	\$250	Blanket
Commercial	\$500	
Canopy	\$1,000	

INSURING AGREEMENT



EQUIPMENT BREAKDOWN

	DEDUCTIBLE	LIMIT
Standard Comprehensive Form including Production Machines and Electronic Equipment	\$2,500	\$83,925,000
- Deductible Waiver Endorsement with respect to losses exceeding \$25,000 (for losses in excess of \$25,000)		
Extra Expense – 100% available in first month	24 Hour Waiting Period	\$1,000,000
- Additional Living Expenses Endorsement - Per Unit		\$25,000
- Additional Living Expenses Endorsement - Annual Aggregate		\$1,000,000
Loss of Profits – Rents, Indemnity Period (Months): N/A	N/A	Not Covered



POLLUTION LIABILITY

	DEDUCTIBLE	LIMIT
Each Event	\$25,000	\$1,000,000 Shared
Aggregate Policy Limit		\$20,000,000 Shared



VOLUNTEER ACCIDENT

	DEDUCTIBLE	LIMIT
Maximum Limit of Loss	See Policy Wordings	\$1,000,000



LEGAL EXPENSES

	DEDUCTIBLE	LIMIT
Each Event	Nil	\$1,000,000
Annual Aggregate		\$5,000,000



TERRORISM

	DEDUCTIBLE	LIMIT
Per Occurrence.	\$1,000	\$350,000
Annual Aggregate		\$350,000

CYBER, DATA & PRIVACY

	DEDUCTIBLE	LIMIT
Cyberboxx	\$5,000	
Annual Policy Aggregate		\$100,000
Hackbuster's Incident response services		Included
Coverage A - Privacy Breach Liability		\$100,000
Coverage B - Privacy Breach Expense		\$50,000
Coverage C - Cyber Extortion & Recovery		\$50,000
Coverage D - Social Engineering		\$25,000
Coverage E - Breach by suppliers		\$50,000

PREMIUM PAYABLE

TOTAL	\$132,576.00
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This is a generalized summary of proposed coverages. In all cases the terms and conditions of the policy in effect are the determining documents.



Recommended additional limits and coverage options

Coverage	Deductible	Limits	Annual Premium	Accept
 Earthquake Deductible Buy-Back			Please Contact Broker for Quote	
 Terrorism				
		\$500,000	+\$13	<input type="checkbox"/>
		\$1,000,000	+\$35	<input type="checkbox"/>
		\$2,000,000	+\$70	<input type="checkbox"/>

E. & O.E.

**Loss Payable**

All Registered Unit Owners &/or other Mortgagees as their interest may appear and as shown in the Land Registration District Office applicable to the said Property.

TERMS SUBJECT TO:

- No known new/unreported losses, and/or material changes prior to the effective date of the policy.
- Conditions, limitations, endorsements and exclusions of the policy.
- A third party snow removal contract is highly recommended, however if there is no snow removal contract in place our quotation is subject to detailed Snow Removal Logs being maintained (including when salting done for ice). If you fail to meet this obligation upon renewal, the terms and conditions of your policy will be subject to change.
- No active Wildfires or Flooding within 50km at time of binding.
- Stated Amount Co-Insurance, Replacement Cost is available subject to receipt of a signed Statement of Values OR an updated appraisal prior to binding. The Strata Property Act states that property insurance must be on the basis of full Replacement Value
- Commercial General Liability – Infectious Agent or Communicable Disease Exclusion and Total Pollution Exclusion

Please Note:

Excess Property Extensions: The policy wording excludes earthquake for this specific section of the coverage only. Your main Property policy and corresponding primary Property Extensions include earthquake coverage. This affects the coverage offered under your insurance package. Please contact our office with any questions or concerns.

An important note regarding Pollution Liability coverage

Your policy's Pollution Liability coverage limit of \$1,000,000 is shared amongst all properties relating to a single pollution event and also insured through BFL CANADA.

For example, if a lawsuit alleges that your property and your neighbouring property together contributed to the same pollutant leak event, and you are both insured through BFL CANADA, then both properties combined may claim up to \$1,000,000 in Pollution Liability coverage, as opposed to a full \$1,000,000 limit being available to each individual property.

Higher standalone limits, specific to your property, may also be available for additional premium.

Please contact our office with any questions or concerns.

CYBER, DATA AND PRIVACY

Please read these statements carefully. You must provide accurate and complete information. Failure to do so may affect the validity of the coverage or whether the coverage responds to any claim in full or at all.

It is certified that the below statements are correct and accurate:

- Critical data is stored exclusively with cloud software providers OR there are regular back-ups of critical data for on-premises systems at least weekly AND they are stored off-site.
- Access to all sensitive information is limited to only those that need it to perform their function and there is a policy in place to ensure access is immediately amended or revoked for joiners, movers, and leavers.
- Before processing a wire transfer of funds OR changing vendor account details, the request is confirmed by a call back to the telephone number held on file for the individual or entity requesting the transfer or change.

It is certified that the answer to the below statement is NO and accurate:

- Is the Insured aware of any matter that is reasonably likely to give rise to any loss or claim nor have they suffered any loss or has any claim been made against them in the last five years?

DIRECTORS AND OFFICERS LIABILITY

Have there been any D&O claims made against the Corporation in the last 5 years? If yes, please complete a Great American Non-Profit Organization Proposal Form (D9210 6/97).

 YES

 NO

It is understood and agreed that D&O Policy does not apply to any Claim based upon, arising out of, relating to, directly or indirectly resulting from or in consequence of, or in any way involving any Wrongful Act or any circumstances known by the Insured prior to the Initial Coverage Date which would indicate the probability of such claim being made. Please obtain a copy of the policy through your Broker and read it carefully.

Any person who knowingly and with intent to defraud an Insurance Company or other person files this Questionnaire containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and which may result in civil or criminal fines or penalties.

POLLUTION LIABILITY

Are there any pollution exposures at this property, such as underground or above ground propane, oil or septic tanks?
 If yes, please provide details on a separate page.

 YES

 NO

This quotation expires 30 days from the date referenced below.

Dated: April 14, 2025

ST/st

Strata
PROTECT

Strata Plan EPS8078

April 26, 2025 to April 26, 2026

Policy # BFL04EPS8078

APPROVAL**BFL CANADA Risk and Insurance Services Inc.**

SHAUN THOMPSON

NAME OF AUTHORIZED REPRESENTATIVE



AUTHORIZED REPRESENTATIVE

Quotation Accepted
and
 Optional Higher Limits As Selected

**PLEASE
SIGN HERE**

Per: On behalf of Strata Plan EPS8078

April 22 2025
Date**PREMIUM PAYABLE**

TOTAL	\$132,576.00
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E. & O.E.



Statement of Values as at April 26, 2025

Named Insured: Strata Plan EPS8078

Property Manager: Associated Property Management (2001) Ltd.

Policy Period: April 26, 2025 to April 26, 2026

Project Name: THE BROOKLYN

Insured Location(s): 1471 St. Paul Street, Kelowna, BC V1Y 0K7

All Property Value - Includes Landscaping

\$83,925,000

TOTAL

\$83,925,000

I/We hereby certify that the values given herein represent to the best of my/our knowledge and belief, the cost of replacement of the property or other value described without any deduction for depreciation.

I am aware of the Statutory Condition involving Misrepresentation which outlines that if any person applying for insurance falsely describes the property to the prejudice of the insurer, or misrepresents or fraudulently omits to communicate any circumstance which is material to be made known to the insurer, the contract shall be void.

Signature of Insured:



PLEASE
SIGN HERE

April 22 2025

Date:

Name & Title:

Abdou Said

April 14, 2025

DISCLOSURE OF BROKER COMPENSATION

Re: Strata Plan EPS8078

BFL CANADA Risk and Insurance Services Inc. (herein referred to as "BFL") is an insurance agency duly licensed with the Insurance Council of British Columbia to distribute insurance products in British Columbia under the framework provided by the Financial Institutions Act, R.S.B.C. 1996, c. 141 (the "Act").

Pursuant to the Financial Products Disclosure Regulation (formerly the Marketing of Financial Products Regulation, B.C. Reg. 573/2004) of the Act, BFL is required to disclose the commission amount it receives for the placement of the below-referenced policy(ies).

With respect to insurance policy BFL04EPS8078, BFL will receive a commission amount of \$12,032.88 from the insurer(s).

FOR FURTHER INFORMATION:

BFL CANADA [Working with an Insurance Broker and How Broker Compensation Works](#)

Insurance Council of British Columbia [Q&A | Changes to Strata Insurance Laws](#)

Province of British Columbia Order of the Lieutenant Governor in Council [Order 499](#)

QUESTIONS:

Contact us at sthompson@bflcanada.ca or call us at 778-313-0105

SOMETHING'S ON YOUR MIND? LET'S TALK IT OUT.

Notes to discuss with my BFL service team:

WORRY NO MORE. STRESS FREE CLAIMS.

Our in-house claims team is always at your side.

Our in-house claims team is there to assist you with priority sophisticated technology to proactively track your claims and provide progress updates. Always aiming to connect our clients with complete peace of mind, our claims concierge guarantees you will be satisfied with our service. You can sleep tight, knowing we have you covered.



Whenever you need,
just give us a ring!



BFL CLAIMS DEPARTMENT

Toll Free: 1 866 669-9602

Emergency After Hours: 1 866 938-5691

Email: realestateclaims@bflcanada.ca

Claims Concierge Services

Here is how our in-house
claims concierge team
will benefit you:

- Offers you 24/7 access to a claims professional
- Provides expert guidance to help you navigate through the complexities of the Strata Property Act
- Reduces the amount of time you have to spend on a claim
- Handles incidents and helps stratas to determine if reporting a claim to the strata insurers is necessary.
- Assists with unit owner adjuster(s) if needed
- Can refer pre-approved restoration contractors
- Assigns an adjuster if over the deductible
- Speeds up and reduces the claim process time
- Protects your interests and advocates on your behalf
- Always making sure things go according to plan

Making an informed decision

Your Checklist

It's your decision. Just make sure you've got everything covered.

We strongly believe we have put together an insurance proposal that offers tremendous value to properly cover your best interests. BFL CANADA might be the Canadian leader but it is also normal to consider your options. Therefore, we encourage you to perform adequate due diligence. We appreciate the trust you put in us and look forward to having the privilege of serving you.

Bottom line, here is what you can expect from us:

Good People

BFL CANADA

- 100% Canadian owned firm
- 37 years in business
- 1,350+ employees
- 27 offices Canada wide
- Largest brokerage and consulting firm in Canada
- Independent of any insurance company

BFL CANADA REAL ESTATE TEAM

- 200+ skilled and seasoned insurance professionals
- Over 30 professional insurance designations, certifications and diplomas
- Dedicated friendly and responsive service team
- Multilingual team speaking over 12 languages

VALUES

- Team Approach
- Have your best interests at heart
- Committed to making a difference
- Community minded

Great Coverage

IDEAL INSURANCE

- Tailor-made property insurance to meet your unique needs
- Perfect amount of coverage to protect your property risks
- The best deal for you with over 20+ insurance companies
- Flexible deductible structure

ENHANCED COVERAGE

- Additional \$5M to your Basic Policy
- Higher standard limits:
 - \$30M Commercial General Liability
 - \$20M Directors & Officers Liability
 - \$1M Volunteer Accident
 - \$5M Environmental Disaster
 - \$2M Terrorism
 - \$1M Crime
 - \$100K Privacy & Cyber Liability
 - \$1M Legal Expenses

ADDITIONAL BENEFITS

- Optional lower deductibles for Earthquake
- Competitive rates with additional limits, deductibles and coverage options

Peace of Mind

CLAIMS

- 24/7 Claim Concierge Services Assistance
- In-House Claims team
- Reduced time for claim processing
- Advocate on your behalf
- Responsiveness and Accountability

OTHER PERKS

- We reduce your workload
- We gladly attend your Strata Council Meetings and AGMs on request
- We offer an online platform for unit owners to purchase coverage: leoinsurance.ca

"BFL CANADA looks after everything for our clients and makes everybody's life much simpler!"

— Property Manager Owner,
Vancouver



Check out what people are saying about us.
[Visit \[www.bflrealestate.ca/testimonials\]\(http://www.bflrealestate.ca/testimonials\)](http://www.bflrealestate.ca/testimonials)



Get to Know Us

The BFL CANADA family is a team of international professionals devoted to teamwork, discipline and dedication and committed to client satisfaction. We have become one of the largest insurance brokerage and consulting services in Canada thanks to our promotion of good business relationships. To learn more about us, please visit our website.